

YOUR MONTHLY LEADGEN BENCHMARKING REPORT

TRACKING YOUR SUCCESS

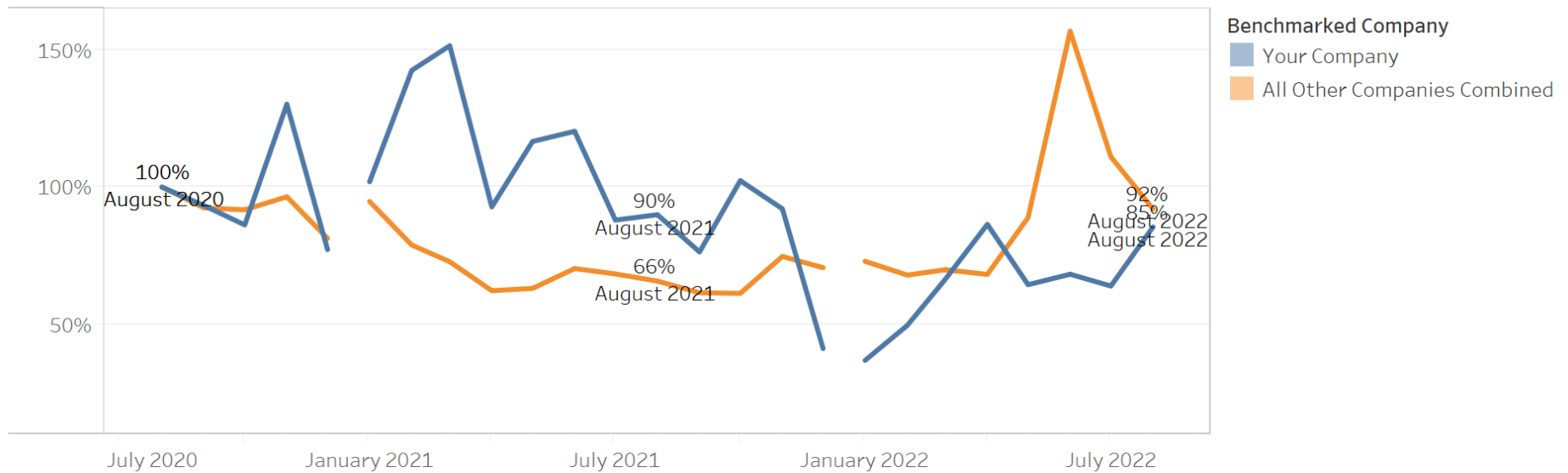
N/A



YOUR VOLUMES VS ALL OTHER VOLUMES, C.F. 2 YEARS AGO

HOW YOU'VE GROWN SINCE 2 YEARS AGO, COMPARED TO THE REST

YOUR REPORTED VOLUMES VS ALL REPORTING LEAD GENERATORS COMBINED



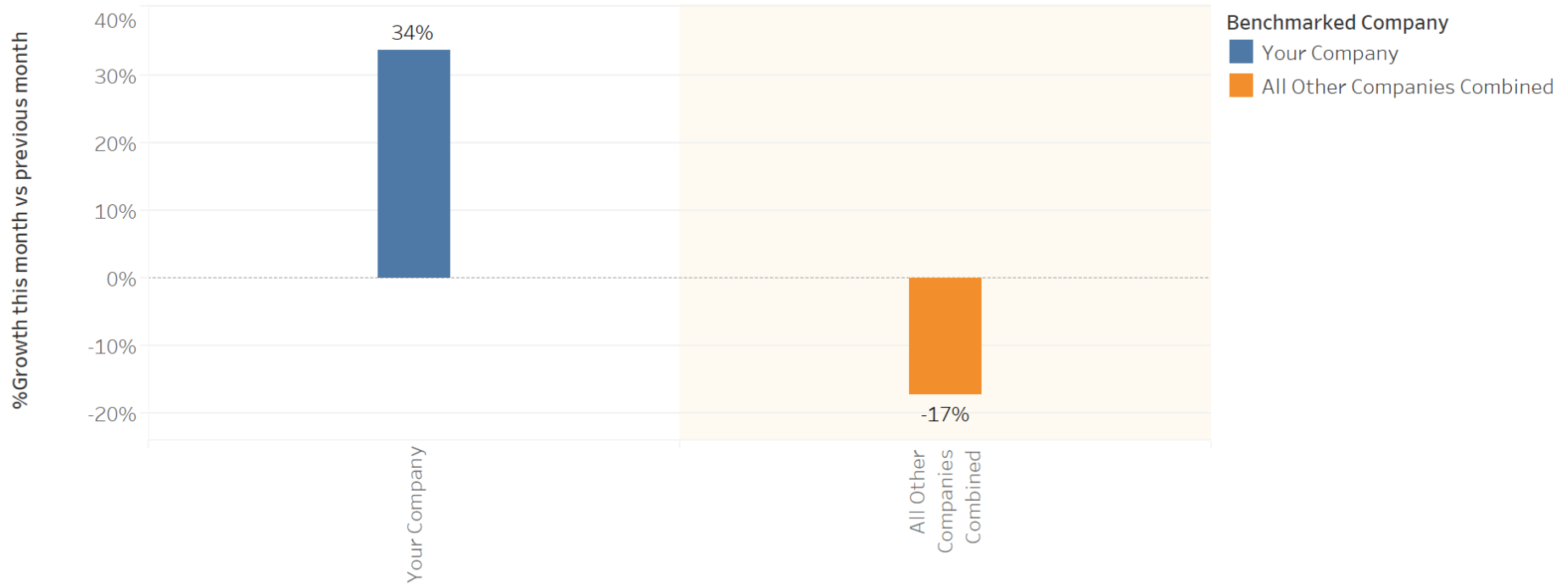
Your August 2022 lead volumes are 15% behind the number of quotation requests you achieved in August 2020; you are up M-o-M.
Volumes of all other combined lead generators are 8% behind the total number of quotation requests they achieved in August 2020; they are down M-o-M.

This graph compares the #leads generated each month with reference to the same month two years ago, comparing your company to all other companies.

YOUR RECENT GROWTH COMPARED

YOUR RECENT MONTH VS PREVIOUS MONTH, C.F. OTHERS COMBINED

ARE YOU AHEAD OF THE NATIONAL MARKET TREND?



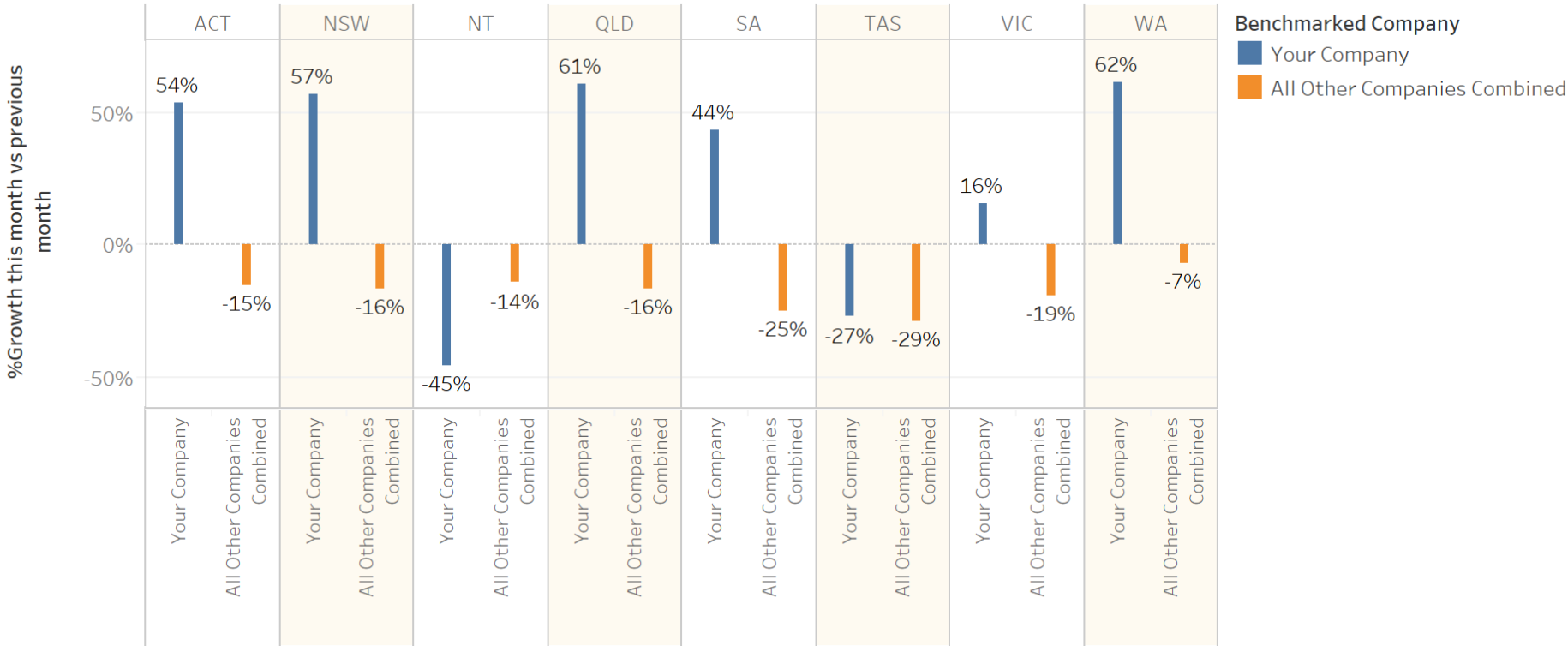
Last month your growth rate increased by 34% which was better than the contraction of all others combined (17%)

This chart shows your recent month's leads growth as a percentage of the previous month's leads, compared to all others combined.

YOUR GROWTH BY STATE COMPARED TO OTHERS COMBINED

RECENT MONTH GROWTH FOR YOUR COMPANY VS THE BROADER MARKET

BY STATE



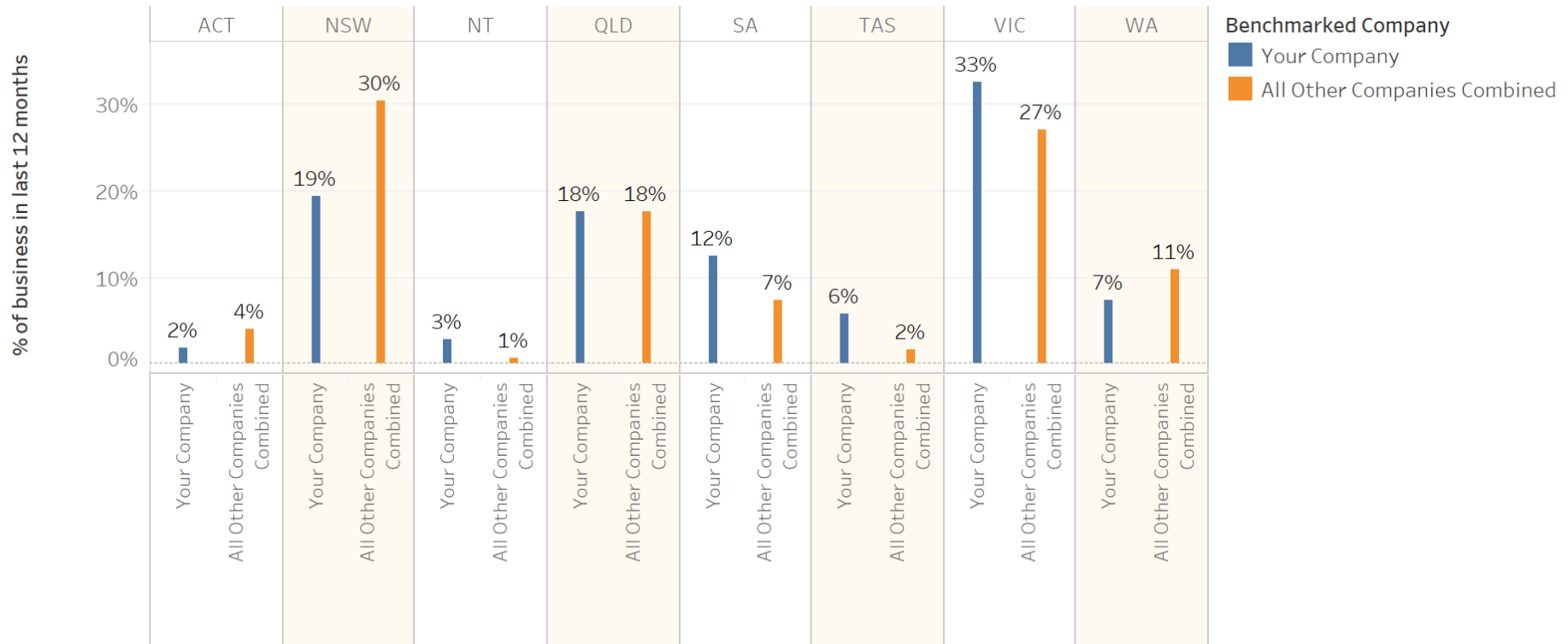
Your figures were ahead of the market in the ACT, NSW, NT, QLD, and TAS. However you were behind the market trend in SA QLD and VIC.

This chart shows your recent month's leads growth as a percentage of the previous month's leads, compared to all others combined, by state.

WHERE YOU'RE STRONG VS THE REST

DISTRIBUTION OF LEADS BY STATE

LAST 12 MONTHS



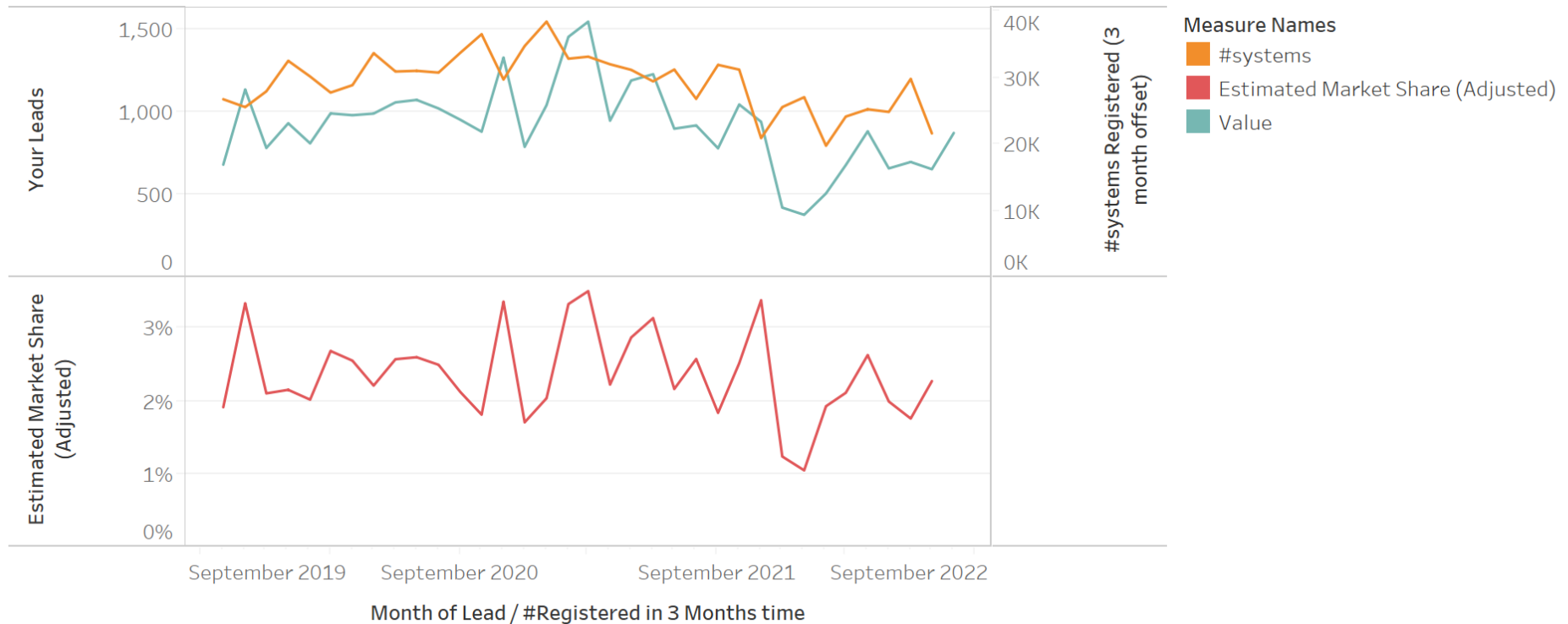
Your distribution of leads generated is quite close to the rest of market's distribution of leads. You're ahead in NSW VIC & WA, but behind in QLD & SA. However as a % of market, QLD had 24% of systems installed and VIC had 20%.

Shows your distribution of leads in the past 12 months by state, compared to the distribution of leads in the past 12 months by state for all other reporting lead generators combined.

BENCHMARKING YOU VS TOTAL MARKET

YOUR LEAD VOLUME VS TIME-ADJUSTED #SYSTEMS REGISTERED

WITH ESTIMATED % OF TOTAL MARKET



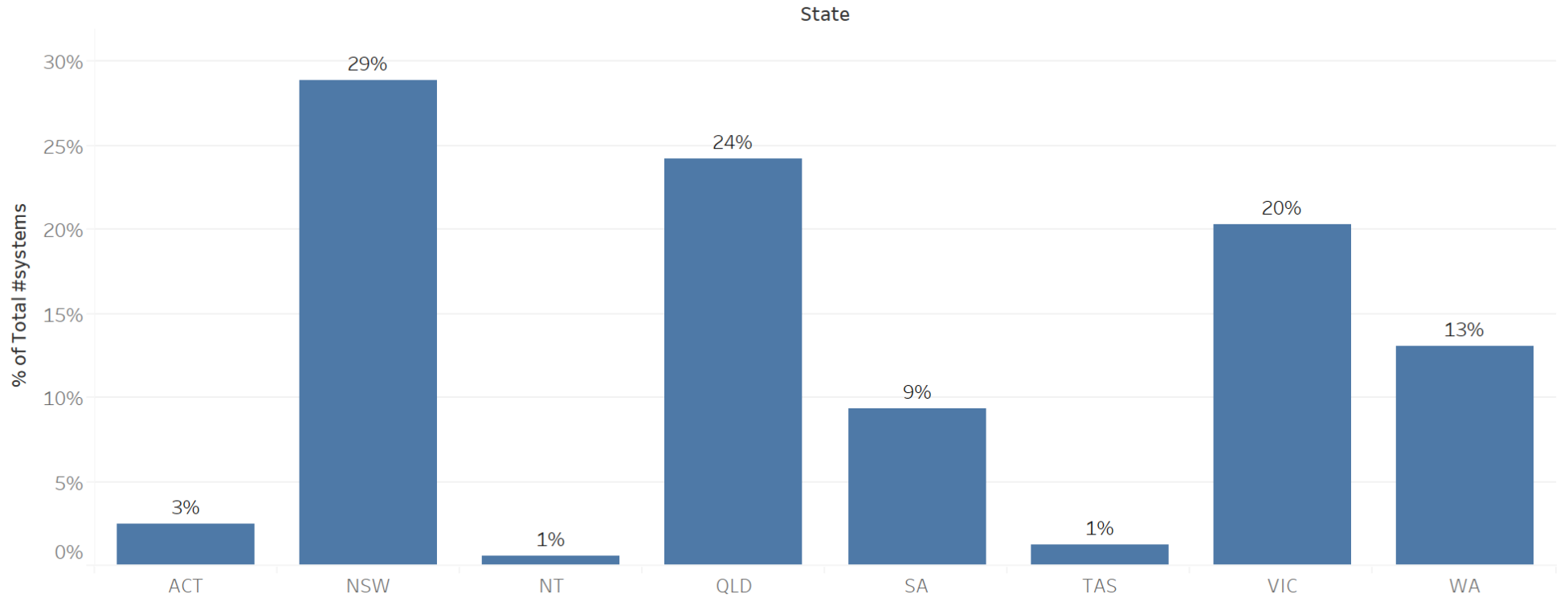
The ACT drove growth in your battery sales volume over the past 12 months, but has recently cooled. The slack has been taken up by growth in NSW & SA.

Shows your lead volumes compared to the total # systems registered (offset by three months). The Estimated Market share divides one by the other, assumes 25% of each company's prospects are successful, and that you've delivered leads to 3 companies.

REGISTERED #SYSTEMS

LAST 12 MONTHS

STATE BREAKDOWN



QLD & WA are under-represented while VIC is over-represented.

Shows the STC systems registered over the last 12 months in each state as a percentage of the total.

LICENSE

OWNERSHIP RIGHTS

All reports are owned by SunWiz, protected by Australian Copyright and international copyright/intellectual property laws under applicable treaties and/or conventions. User agrees not to export any report into a country that does not have copyright/intellectual property laws that will protect SunWiz's rights therein.

GRANT OF LICENSE RIGHTS

SunWiz hereby grants user a personal, non-exclusive, non-refundable, non-transferable license to use the report for research purposes only pursuant to the terms and conditions of this agreement. SunWiz retains exclusive and sole ownership of each report disseminated under this agreement. User agrees not to permit any unauthorized use, reproduction, distribution, publication or electronic transmission of any report or the information/forecasts therein without the express written permission of SunWiz. Users purchasing this report may make a report available to other persons from their organization at the specific physical site covered by the agreement, but are prohibited from distributing the report to people outside the organization, or to other sites within the organization.

DISCLAIMER OF WARRANTY AND LIABILITY

SunWiz has used its best efforts in collecting and preparing each report. SunWiz its employees, affiliates, agents, and licensors do not warrant the accuracy, completeness, correctness, non-infringement, merchantability, or fitness for a particular purpose of any reports covered by this agreement. SunWiz, its employees, affiliates, agents, or licensors shall not be liable to user or any third party for losses or injury caused in whole or part by our negligence or contingencies beyond SunWiz's control in compiling, preparing or disseminating any report or for any decision made or action taken by user or any third party in reliance on such information or for any consequential, special, indirect or similar damages, even if SunWiz was advised of the possibility of the same. User agrees that the liability of SunWiz, its employees, affiliates, agents and licensors, if any, arising out of any kind of legal claim (whether in contract, tort or otherwise) in connection with its goods/services under this agreement shall not exceed the amount you paid to SunWiz for use of the report in question.